

# **Destination: Excellence**

## **Overview**

Destination: Excellence is comprised of several programs, some being newly offered and others being extensions or expansions of current programs. This program opens up some current programs to employers that were previously not eligible for a discount, or increases the discount amount for employers already participating. Several of the programs are considered compatible with each other and would allow employers to "stack" multiple discounts. The programs are listed below:

## **Programs**

#### ■ Industry-Specific Safety

Employers will have to attend a Safety Congress, safety class or use on-site field consultants to qualify for the discount. The discount is 3% of the pure premium (premiums before loading or other charges).

#### Safety Council

While this program is already offered by BWC, under the Destination: Excellence program the discount will also be offered to employers who are enrolled in group rating. Traditional group participants may qualify for the 2% performance discount. Group retrospective participants may qualify for the 2% participation discount.

### ■ Drug-Free Safety Program

This program is currently offered by BWC. Under the Destination: Excellence program, private employers who are enrolled in group rating will be able to receive both the basic (4%) and advanced (7%) discounts that are currently only available to non-group employers.

#### ■ Transitional Work Grant and Performance Bonus

Under the Destination: Excellence program, all employers will be eligible to participate. This program will provide an upfront grant, plus a potential performance bonus as a percent of pure premium.

#### ■ Go Green Discount

This program will offer a 1% discount to blended premium with a maximum annual discount amount of \$2,000 for each employer. The discount is offered to employers paying their premiums and submitting payroll online.

#### ■ Lapse Free Discount

This program provides a premium discount to all employers who paid their premiums on-time over the previous five years. The premium discount will be 1% of blended premium with an annual maximum discount per employer of \$2,000.